



**2018– 2019**  
**MEMBERSHIP APPLICATION**  
***(PROCESSOR)***

Formed in 1914, Food Northwest serves as an ADVOCATE for the interests of member food processors in Idaho, Oregon and Washington and as an INFORMATION RESOURCE to enhance their competitive capabilities. Food Northwest is headquartered in Portland, Oregon and has more than 500 member companies including 150 food processors with 200 production facilities throughout the Northwest region. Association services include government relations and issue management on these and other topics: Food Policy and Regulation, Government Affairs, Environmental Affairs, Energy Issues and Policy, Workforce Education and Training, and Sustainability. The Association also conducts several annual events featuring speakers and programming targeted to the food processing industry.

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### **Processor Membership:**

**Eligibility:** Any commercial enterprise engaged in processing or manufacturing food products in the states of Idaho, Oregon or Washington is eligible for Processor Membership, subject to approval of the Board of Directors.

#### **Benefits:**

- Access to Policy Managers with expertise in: Food Policy and Regulation, Government Affairs, Environmental Affairs, Energy Issues and Policy, Workforce Education and Training, and Sustainability
- Representation in state, regional and federal legislation affecting the food processing industry
- Business opportunities to network with other food processing companies in the Northwest and throughout the world
- Education and information opportunities such as electronic publications, website, discounts on education courses, etc
- Invitation to association events including the Northwest Food & Beverage World, Food Northwest's Leadership Summit, Autumn Assembly of Committees, Golf Tournament, and more

**APPLICANT DATA**

**Date:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**DBA:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_

**City, State, Zip:** \_\_\_\_\_ **Main Phone:** \_\_\_\_\_

**Website:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**Business License No:** \_\_\_\_\_ **Issued By:** \_\_\_\_\_

**Number of Employees:** \_\_\_\_\_

Below, describe the company’s commercial processing or manufacturing of processed food products produced in Idaho, Oregon, and/or Washington.

Processing Method: (canning, freezing, cooling, dehydration, baked, fresh cut, etc.)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Processed Food Products / Groups: (fruits, vegetables, dairy, bakery, seafood, beverage, specialty, etc.)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Signature \_\_\_\_\_

Printed Name \_\_\_\_\_ Title: \_\_\_\_\_

By signature above, applicant agrees to comply with any and all bylaws, policies and requirements as set forth by Food Northwest’s Board of Directors.

Submit completed application to Food Northwest  
*Mail:* 8338 NE Alderwood Rd., Suite 160, Portland, OR 97220  
*Email:* [membership@foodnw.org](mailto:membership@foodnw.org)

Questions? Call David McGiverin at 503.327.2244 or Kirsten Ringen at: 503.327.2220

## MEMBERSHIP DUES WORKSHEET

**Dues Calculation:** Company dues are based on the annual gross sales of processed food products produced in Idaho, Oregon, and /or Washington at plants owned or controlled by the applicant for membership. **Use the dues table below to calculate.**

- a. Sales of processed food products produced in Idaho \$ \_\_\_\_\_
- b. Sales of processed food products produced in Oregon \$ \_\_\_\_\_
- c. Sales of processed food products produced in Washington \$ \_\_\_\_\_

**Gross sales of processed food products produced in the Northwest**  
 (a+b+c) \$ \_\_\_\_\_ (d)

<b>Food Northwest Processor Dues Schedule</b>				
<b>Approved by Food Northwest Board April 25, 2012</b>				
<b>Minimum Dues \$1,500; Maximum Dues \$20,000</b>				
	<b>(column A)</b>		<b>(column B)</b>	<b>(column C)</b>
Gross sales of NW facilities (d) in the most recent fiscal year is:	Base Dues	Plus	Multiplier	Gross Sales Amount Over
\$0 but not over \$2.5M	\$ 1,500			
\$2.5M but not over \$10M	\$ 1,500	+	0.000727	\$ 2.5M
\$10M but not over \$15M	\$ 6,950	+	0.000350	\$ 10.0M
\$15M but not over \$22.5M	\$ 8,700	+	0.000260	\$ 15.0M
\$22.5M but not over \$35M	\$ 10,650	+	0.000114	\$ 22.5M
\$35M but not over \$50M	\$ 12,075	+	0.000105	\$ 35.0M
\$50M but not over \$175M	\$ 13,650	+	0.000051	\$ 50.0M
\$175M or greater	\$ 20,000			

**Your company dues calculation worksheet:**

Line 1: Amount from column A above: \$ \_\_\_\_\_ (Base Dues)

Line 2: Amount from column C above: \$ \_\_\_\_\_ (Addt'l Gross Sales)

Line 3: Multiplier from column B above:   x   . \_\_\_\_\_ (Multiplier)

Line 4: Line 2 multiplied by Line 3: \$ \_\_\_\_\_ (Addt'l Dues)

Step 5: Line 1 plus Line 4: \$ \_\_\_\_\_ **Total Annual Dues**

**Example of dues calculation for a company with gross sales from NW facilities of \$11.5M:**

Line 1: Amount from column A above:	\$	6,950	(Base Dues)
Line 2: Amount from column C above:	\$	1,500,000	(Addt'l Gross Sales)
Line 3: Multiplier from column B above:	x	.000350	(Multiplier)
Line 4: Line 2 multiplied by Line 3:	\$	525	(Addt'l Dues)
Step 5: Line 1 plus Line 4:	\$	<b>7,475</b>	<b>Total Annual</b>

**Dues**

If you have any questions about how to calculate your membership dues, please call Jody Paddock at 503.327.2215

**Your company's Principal Association Contact**

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

**Other company contacts also to be listed in Food Northwest's online and printed directory:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Physical Address: \_\_\_\_\_

City, State, Zip Code \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

All contacts listed will receive *Faces of Food* three times per year plus Food Northwest's Update and Education emails once or twice a month.

**Northwest Plant Locations**

Location \_\_\_\_\_

Direct Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Type of operations: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Location \_\_\_\_\_

Direct Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Type of operations: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Location \_\_\_\_\_

Direct Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Type of operations: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

**Parent/Affiliate Companies**

With which your firm is connected, either by common ownership or management.

Location \_\_\_\_\_

Direct Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Type of operations: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

Location \_\_\_\_\_

Direct Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Type of operations: \_\_\_\_\_

Number of Employees: \_\_\_\_\_

**If you have national locations that would like to receive our newsletters and other communications, please check this box:**